

SENNEBOGEN LLC Equipment Dealer Price List | North America Edition 2023-01 | Valid from May 20, 2022 until Dec 31, 2023

DEALER PRICE LIST "NORTH AMERICA"

Green Line Material Handling Machines 2023-01*



* 6% steel surcharge will also apply to this published pricing(subject to change)

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General Terms & Conditions of Sales

General

- ▶ This dealer price list is valid for new machine and attachment sales in North America (USA, Canada & Mexico)
- ▶ During this price list period, a 6% steel surcharge will also be added to the published prices shown. (subject to change)
- ► All transactions between SENNEBOGEN LLC and the dealer will be in accordance with the provisions of the distribution agreement and the SENNEBOGEN LLC terms and conditions of sale.

Machine & Attachment Sales

- All standard <u>machine prices</u> are in US\$ and based on EXW USA east coast port or storage location. If the dealer requests SENNEBOGEN LLC to ship a machine to a port outside the USA, the dealer will be responsible for customs clearance, duties and taxes. SENNEBOGEN LLC will notify the dealer with the estimated time of arrival (ETA) of the vessel and the expected time when the machine will be available for pick up at the port or storage location, after customs clearance. If requested by the dealer, SENNEBOGEN LLC will organize the transport from the port of entry / storage location to the location indicated by the dealer, at dealers cost and risk.
- All standard <u>attachments</u> are in US\$ and based on EXW Littleton, NH or storage location. If the dealer requests SENNEBOGEN LLC to ship an attachment to a port outside the USA, the dealer will be responsible for customs clearance, duties and taxes. SENNEBOGEN LLC will notify the dealer with the estimated time the attachment will be available for pick up. If requested by the dealer, SENNEBOGEN LLC will organize the transport from to the location indicated by the dealer, at dealers cost and risk.
- ► The <u>standard payment terms</u> for machines and attachments are either cash net 15 days or 1% cash discount within 10 days for payment received by SENNEBOGEN LLC in our bank account of the invoice date by wire transfer sending a check to the office 10 days after the invoice date will NOT qualify for cash discount.
- ► The <u>payment terms for floor plan</u> financing will be according to the floor plan terms and conditions agreed between the dealer and SENNEBOGEN Capital. In any case, as soon as a machine is sold, rented or is on a RPO (rental purchase order), SENNEBOGEN LLC will stop interest payments. The dealer is fully responsible to inform SENNEBOGEN LLC that the machine is rented and start paying interest directly to the financing company.
- ▶ In the case SENNEBOGEN allows any <u>special discounts</u> the discount will be considered a cash discount, payment to be received by SENNEBOGEN LLC within 10 days of invoice date, late payments will consequence in losing / void of the special cash discount. Further details on DDRF (dealer discount request form) can be found in the terms & conditions of the DDRF form.
- ► All payments to Sennebogen should be done by wire transfer. Our account details are:

Bank name: Fifth Third Bank

Bank Address: 201 N Tryon Street, Suite 1800, Charlotte, NC 28202 (phone: +1 (704) 688-1570

Beneficiary name: Sennebogen LLC Beneficiary account #: 7472286207 Wire Transfers ABA #: 042000314 ACH Payments ABA #: 053100737 SWIFT Code: FTBCUS3C

- ▶ The dealer may not cancel or change orders within 60 days of estimated time of arrival of the vessel ex east coast port.
- ▶ The <u>machine</u> will be invoiced to the dealer as soon as it clears customs at port of arrival date. If the machine will be picked up from a storage location the date of the machine release is sent to the dealer will be the invoice date.
- ▶ The attachment will be invoiced to the dealer as soon as the attachment release is sent to the dealer.
- ▶ The dealer is responsible for contacting the port / storage location for availability date and must call for a pick up appointment 24 hours prior to pick up. SENNEBOGEN LLC will not be responsible for demurrage or storage fees after date of invoice. SENNEBOGEN LLC is not responsible for any removal of machine attachments and parts (e.g. counterweight, stick, boom, etc.) for transport.
- ► For further information please see latest edition of SENNEBOGEN LLC dealer manual and latest version of the general terms and conditions

Warranty

- ► SENNEBOGEN LLC warrants all machines for a period of twelve (12) months or 2,000 hours of operation whichever occurs first, to the original retail purchaser, but not later than eighteen (18) months after delivery / invoice to the dealer.
- ► For further information please see latest issue of SENNEBOGEN LLC warranty manual.